

MEMBERSHIP OPTIONS

Direct Membership

Direct Membership is membership at the National level of ISM only. This membership allows for discounts on the National level of products and services only.

Regular Membership

Regular Membership includes membership in an Affiliated Association and ISM. Each Affiliated Association will set the annual dues for its local membership, which will include ISM dues.

Any individual who chooses this type of membership will receive discounts at the ISM and Affiliate levels.

Volume Discount Membership

With ISM's Volume Discount Membership, organizations with 50 or more supply management employees nationwide can save substantially on their membership dues. This category is available to organizations as well as governmental entities of every level and type.

The discount schedule is as follows:

Number of Members (nationwide)	Discount on Dues (without meals)
50-99	10%
100-249	20%
250 and over	30%

Volume Discount Membership is arranged through your organization or government entity. Volume Discount members and all necessary information will be provided to ISM Headquarters by one individual from each organization/entity. ISM will invoice your organization/entity for the correct amount of dues, and forward the affiliate portion to the affiliate. Any individual with Volume Discount Membership will receive the benefits of belonging to an affiliate and ISM.

For more information, contact ISM at 800/888-6276 or 480/752-6276, extension 3111.

Principles and Standards of Ethical Supply Management Conduct

LOYALTY TO YOUR ORGANIZATION
JUSTICE TO THOSE WITH WHOM YOU DEAL
FAITH IN YOUR PROFESSION

From these principles are derived the ISM Standards of Supply Management Conduct. (global)

1. Avoid the intent and appearance of unethical or compromising practice in relationships, actions and communications.
2. Demonstrate loyalty to the employer by diligently following the lawful instructions of the employer, using reasonable care and granted authority.
3. Avoid any personal business or professional activity that would create a conflict between personal interests and the interests of the employer.
4. Avoid soliciting or accepting money, loans, credits or preferential discounts, and the acceptance of gifts, entertainment, favors or services from present or potential suppliers that might influence, or appear to influence, supply management decisions.
5. Handle confidential or proprietary information with due care and proper consideration of ethical and legal ramifications and governmental regulations.
6. Promote positive supplier relationships through courtesy and impartiality.
7. Avoid improper reciprocal agreements.
8. Know and obey the letter and spirit of laws applicable to supply management.
9. Encourage support for small, disadvantaged and minority-owned businesses.
10. Acquire and maintain professional competence.
11. Conduct supply management activities in accordance with national and international laws, customs and practices, your organization's policies, and these ethical principles and standards of conduct.
12. Enhance the stature of the supply management profession.

ISM Antitrust Policy

It is the express policy and intention of ISM to comply at all times with all existing laws, including the antitrust laws, and in furtherance of this policy, no activity or program will be sponsored or conducted by or within ISM or any association affiliated with ISM which in any matter whatsoever will represent or be deemed a violation of any existing law, including the antitrust laws. This statement of policy will be implemented by the publication of the "Antitrust Policy, Principles and Standards," "Standards for ISM Activities," "Professional Self-Regulation," and "Standards for Conduct and Use of Surveys" which are available to all members of the institute upon request.

Dues, contributions or gifts to this organization are not tax-deductible charitable contributions for income tax purposes. Dues may, however, be deductible as a business expense.

Return to local affiliate association or:

ISM
P.O. Box 22160
Tempe, AZ 85285-2160
Or fax application to 480/752-2299

STANDARD INDUSTRY CODES (SIC) — If you have responsibility for more than one industry, please use only the one three-digit code representing the major activity of the organization, division or plant for which you work. (Write the three-digit code on the reverse side of this form in the appropriate space.)

AGRICULTURE, FORESTRY AND FISHERIES

- 010 Agricultural production - crops
- 020 Agricultural production - livestock
- 070 Agricultural services
- 080 Forestry
- 090 Fishing, hunting, trapping

MINING

- 100 Metal mining
- 120 Bituminous coal/lignite mining
- 130 Oil and gas extraction
- 140 Nonmetallic minerals, except fuels

CONTRACT CONSTRUCTION

- 150 General building contractors
- 160 Heavy construction contractors
- 170 Special trade contractors

MANUFACTURING

- 200 Food and kindred products
- 210 Tobacco manufacturers
- 220 Textile mill products
- 230 Apparel/other textile products
- 240 Lumber and wood products
- 250 Furniture and fixtures
- 260 Paper and allied products
- 270 Printing and publishing
- 280 Chemicals and allied products
- 290 Petroleum and coal products
- 300 Rubber and miscellaneous plastic products
- 310 Leather and leather products
- 320 Stone, clay and glass products
- 330 Primary metal industries
- 340 Fabricated metal products
- 350 Machinery, except electrical

- 360 Electric/electronic equipment
- 370 Transportation equipment
- 380 Instruments and related products
- 390 Miscellaneous manufacturing industries

TRANSPORTATION, COMMUNICATION AND UTILITY SERVICES

- 400 Railroad transportation
- 410 Local/interurban mass transit
- 420 Trucking and warehousing
- 430 U.S. Postal Service
- 440 Water transportation
- 450 Transportation by air
- 460 Pipelines, except natural gas
- 470 Transportation services
- 480 Communication
- 490 Electric, gas and sanitary services

WHOLESALE AND RETAIL TRADE

- 500 Wholesale trade - durable goods
- 510 Wholesale trade - nondurable goods
- 520 Building materials/garden supplies
- 530 General merchandise stores
- 540 Food stores
- 550 Automotive dealers/service stations
- 560 Apparel and accessory stores
- 570 Furniture/home furnishings stores
- 580 Eating and drinking places
- 590 Miscellaneous retail

FINANCE, INSURANCE AND REAL ESTATE

- 600 Banking
- 610 Credit agencies, except banks
- 620 Security and commodity brokers/services
- 630 Insurance carriers

- 640 Insurance agents, brokers/services
- 650 Real estate
- 670 Holding/other investment offices

SERVICES

- 700 Hotels/other lodging places
- 720 Personal services
- 730 Business services
- 750 Auto repair, services/garages
- 760 Miscellaneous repair services
- 780 Motion pictures
- 790 Amusement/recreation services
- 800 Health services
- 810 Legal services
- 820 Educational services
- 830 Social services
- 840 Museums/botanical, zoological gardens
- 860 Membership organizations
- 870 Engineering/accounting/related services
- 880 Private households
- 890 Miscellaneous services

GOVERNMENT

- 910 Executive, legislative/general
- 920 Justice, public order, and safety
- 930 Finance, taxation, and monetary policy
- 940 Administration of human resources
- 950 Environmental quality/housing
- 960 Administration of economic programs
- 970 National security/international affairs

NONCLASSIFIABLE

- 999 Nonclassifiable establishments